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GOVERNOR HASLAM, COMMISSIONER HAGERTY ANNOUNCE TOTAL QUALITY LOGISTICS TO LOCATE IN DAVIDSON COUNTY

Transportation Services Company to Invest \$1 million, Create 105 New Jobs

NASHVILLE—Tennessee Gov. Bill Haslam and Economic and Community Development Commissioner Bill Hagerty along with Total Quality Logistics (TQL) officials today announced the transportation services company will begin operations in Davidson County. The company will open a sales office to meet the needs of its expanding client-base in the Basin Alley Building located at 105 Broadway in downtown Nashville. This expansion represents an investment of \$1 million and the creation of 105 new jobs.

"I want to thank Total Quality Logistics for its investment in Tennessee and creating these new jobs in Davidson County," Haslam said. "Today's investment by Total Quality Logistics shows confidence in our business environment, and the decision to expand here reinforces our goal of becoming the No. 1 state in the Southeast for high quality jobs."

TQL chose to locate in Middle Tennessee because it gives the company access to outstanding professional talent, a key component to TQL's ability to serve its customers and increase its market share of the domestic transportation market.

"Tennessee continues to prove itself as a state offering the best business climate in the country, and companies looking to further growth are taking notice," Hagerty said. "I'm pleased Total Quality Logistics recognizes Tennesseans' reputation as a friendly and dedicated workforce. I want to welcome Total Quality Logistics to Tennessee and look forward to their continued presence and investment."

"We are pleased to expand our operations in a state that shares our focus on job creation and economic growth," TQL Executive Vice President Kerry Byrne said. "We offer careers for entry-level employees that allow them to progress quickly and take on leadership roles. More than 90 percent of the current sales leadership within our organization has been promoted from within."

"This investment by Total Quality Logistics is a testament to Nashville's business-friendly environment and our deep and talented workforce in the transportation and logistics industry," Nashville Mayor Karl Dean said. "I thank the company for choosing to expand in Nashville and create more jobs, which further demonstrates the strength of economic development in our city."

"We are excited that Total Quality Logistics has chosen to relocate to the Nashville region," said Jeff Hite, vice president of recruitment for the Nashville Area Chamber of Commerce. "Because

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of Nashville's competitive business climate, educated workforce and high quality of life, we continue to see an influx of strong economic activity in the Nashville area."

TQL is one of the fastest growing providers of transportation logistics services in North America, connecting shippers who have product that needs to be moved with truckload carriers who have the capacity to move it. The company works with more than 10,000 customers and 50,000 carriers across North America to move more than 800,000 loads a year. TQL moves approximately 3,500 different types of commodities including fresh fruits and vegetables, packaged foods and beverages, meat and poultry, machinery and equipment.

TQL was featured in the <u>November issue of *Inc.* magazine</u> as one of the top job creators in the country. The publisher of <u>G.I. Jobs magazine also has named TQL one of this country's Military Friendly Employers</u>.

People can apply for jobs immediately and should start the process online at www.tqljobs.com. Prior experience in the logistics industry is not necessary as new hires with the company participate in a 26-week paid training program. TQL offers its salespeople the opportunity to earn unlimited commissions in addition to their base compensation once they have successfully completed training.

With the opening of its Nashville office, TQL operates 22 offices in 11 states across the country.

About Total Quality Logistics

Total Quality Logistics is one of the top freight brokerage companies in the nation, with more than \$1.6 billion in annual sales. The company, founded in 1997, is privately held and headquartered in Cincinnati, Ohio, with 22 locations across the nation. TQL was ranked among the nation's 150 Top Workplaces in 2013 in one of the largest-ever surveys of U.S. companies, with more than 1 million employees participating nationwide. TQL employs more than 2,300 nationwide. To learn more about job opportunities with TQL, visit them on the web: www.tqljobs.com; Like them on Facebook at facebook.com/lifeattql; Follow them on Twitter @LifeatTQL; or Tune in to their You Tube Channel @TQLogistics.

About the Tennessee Department of Economic and Community Development

The Tennessee Department of Economic and Community Development's mission is to develop strategies, which help make Tennessee the No. 1 location in the Southeast for high quality jobs. The department seeks to attract new corporate investment in Tennessee and works with Tennessee companies to facilitate expansion and economic growth. Find us on the web: tn.gov/ecd. Follow us on Twitter: @tnecd. Like us on Facebook: facebook.com/tnecd.

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